



CHANGE IS IN THE AIR™



WHO WE ARE

We solve for the planet's critical challenges and work tirelessly to provide our customers with innovative HVAC, refrigeration and fire & security solutions to meet the needs of a changing world.



\$18.6B*
2019 SALES



~53,000
EMPLOYEES



160+
COUNTRIES

*Adjusted for Carve-out and Reclassifications Impact. Total Carrier Sales net of (\$0.4B) of eliminations.

WHAT'S NEW



ENHANCED FOCUS ON GLOBAL SERVICES OFFERING



DISCIPLINED CAPITAL ALLOCATION



OPPORTUNITY TO DRIVE FUTURE AS STAND-ALONE, PUBLIC COMPANY

**CARRIER
600**

WHAT WE DO



HVAC
COMMERCIAL & RESIDENTIAL



REFRIGERATION
TRANSPORT & COMMERCIAL



FIRE & SECURITY
PRODUCTS & FIELD

LEADING ESG PRACTICES

SUSTAINABLE OPERATIONS

Greenhouse gases

44%
REDUCTION



SINCE 2006

Water

43%
REDUCTION

SUSTAINABLE PRODUCTS



~300M
METRIC TONS OF CO₂e
SAVED SINCE 2010

TALENTED WORKFORCE

\$150M
INVESTMENT
Employee
Scholar Program
SINCE 1996

75%
INCREASE
in women in senior
leadership roles
SINCE 2012

PLAN FOR GROWTH

1

STRENGTHEN & GROW CORE

2

INCREASE PRODUCT EXTENSIONS & GEOGRAPHIC COVERAGE

3

GROW SERVICES & DIGITAL



INCREASE SALES FORCE



INCREASE R&D SPENDING

WHY CARRIER

LEADING POSITIONS

BEST-IN-CLASS RESULTS

STRONG MEGATRENDS

FOCUSED STRATEGIC INITIATIVES

TENACIOUS COST REDUCTION

PORTFOLIO OPTIONALITY