



Ajay Agrawal

Vice President, Strategy & Services
Carrier

Ajay Agrawal is Vice President, Strategy & Services, for Carrier. In this role, he is responsible for defining and executing Carrier's strategic vision and priorities, and working closely with the business unit presidents to develop and implement a compelling and executable services and aftermarket strategy.

Prior to joining Carrier, he served as Vice President, Aftermarket Services for Collins Aerospace, leading the worldwide commercial and military aftermarket business and customer service organizations including long-term aftermarket programs, spares, part repairs, asset management and technical support. Ajay brings a unique ability to partner with customers to find creative business solutions, and has a history of driving results leading to strong, trust-based customer relationships. He has extensive experience in developing and implementing practical business strategies with previous roles in UTC Corporate Strategy and Bain & Company.

He holds a doctorate in engineering from University of Missouri and an MBA from Carnegie Mellon University.

[Connect with Ajay on LinkedIn](#)

